

NLPP PERFORMANCE EXPERIENCE

Experience the benefits of NLPP under the guidance of Saphirion experts during a compact 4-week fixed price project analyzing 1000 turned parts.

Saphirion

smarter | better | faster



WHAT IS «NON-LINEAR PERFORMANCE PRICING»?

NLPP is the new way to make purchasing, development, and sales decisions using 21st-century algorithms.

NLPP offers a new perspective to evaluate prices & costs concerning value, benefits & performance.

From «Dark Data» to «Smart Data»

NLPP squeezes the information in your dataset into a precise target price formula that accurately describes the relationship between price and performance.

For this purpose, NLPP calculates the dependency of the price on any number of price-influencing characteristics such as weight, material type, size, or other performance properties.

HOW DOES THE NLPP METHODOLOGY WORK?

NLPP bundles a collection of statistical analysis procedures (multidimensional non-linear regression analyses) in an easy-to-use software that calculates the optimal target price formula based on your input data.

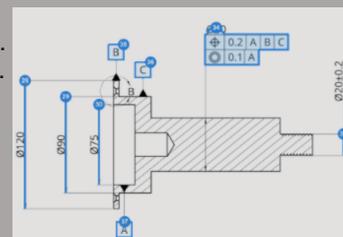


TANGIBLE RESULTS YOU CAN EXPECT

- Up to 3 NLPP software licenses allowing you to access all project analysis results after the project.
- Target prices per part number including portfolio benchmarks.
- Your results exported as interactive web page allowing everyone to predict the prices of new parts or search for similar parts.
- Extensive HotSpot report with argumentation guidelines for implementation.
- Machine-readable data for up to 1000 2D A4 CAD drawings in JSON and Excel format.
- ROI > 100%, but we think > 200% is more realistic.

NLPP PERFORMANCE EXPERIENCE PROJECT

1. Automatic 2D CAD drawing data extraction for 1000 turned parts. Powered by our Partner **WERK24**.



2. Extensive NLPP analysis of your data identifying & verifying all the hotspots representing significant potential savings.
3. Result PlayBook with comprehensive argumentation & tactics for the implementation or negotiation.
4. Preparatory training with buyers to use of the gained NLPP insights best.
5. Presentation of results to decision-makers.

PROJECT ENVIRONMENT

- 8'000 CHF/ 8.000 EUR/ 8,000 USD fixed price
- 4 weeks duration
- Your A4 2D PDF CAD drawings are stored on servers in Germany
- Your data is automatically deleted after 3 weeks

WHY NOW?

- Your current situation already has significant potential savings.
- NLPP always finds price inconsistency you can act on, with no risk.
- Turning known unknowns into known knowns allow better decisions.
- Learn and reduce uncertainty about data analytics with a real case.
- Quickly encourage a novel scalable solution by showing results.
- Low impact on capacity, can be done now in a short time.
- When was the last time you checked the prices of 1000 turned parts?

Saphirion

Saphirion AG
An der Lorze 9, 6300 Zug, Switzerland

T. +41 41 55 20 21 1
info@saphirion.com | www.saphirion.com

smarter | better | faster